

# Download File PDF Zillow Questions

#Jenny



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**Find the Right Buyer's Agent**  
20 questions to ask your potential real estate partner

Get to know the agent before you start working together on your home search.

ABOUT THE AGENT	THE AGENT'S TEAM
1. How long have you been in real estate? 2. What are your target markets? 3. What were the best 3 homes you sold? 4. How long does it generally take your buyers to purchase? 5. What is your preferred communication style (in field, phone, email)?	6. What is your role as an agent and the role of your broker/agent? 7. Can you only show your own brokerage's listings? 8. Do you work solo or with a team? 9. Do you have any assistants? 10. Who would be my main point of contact for the search?

THE HOME SHOPPING PROCESS	THE FINE PRINT
11. What happens if I'm interested in one of your listings? 12. What happens if I find a listing first? 13. Do you expect you'll accompany me to see listings? 14. Do you offer agency or open houses? 15. Do you have access to foreclosures and short sales?	16. Can I work with another agent simultaneously? 17. What happens if things are not working out with you? 18. What are the terms or conditions of my offer? 19. Do you have anything to work with you? 20. How does your fee work?

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